

Illinois State University
Insurance Major
2007 + catalog

The College of Business Core Courses
Required of all College of Business Students)

ACC 131	Financial Accounting (30 hrs)	3 hours
ACC 132	Managerial Accounting (ACC 131 & 60 hrs)	3 hours
ACC 270	Information Systems in Org (MS Competency, 60 hrs, ACC 132 co-req)	3 hours
BUS 100	Enterprise	3 hours
ECO 105	Principles of Economics (or ECO 101 & 102)	4 hours
ENG 145.13	Lang & Comp II: Writing for Business & Govt Org (ENG 101)	3 hours
FIL 185	Legal Environment of Business (ECO 105 & 60 hrs)	3 hours
FIL 240	Bus Finance (ACC 132, MQM 100, ECO 105 & 60 hrs)	3 hours
MKT 230	Intro to Marketing Management (ECO 105 & 60 hrs)	3 hours
MAT 121	Applied Calculus (MAT 119 & 120 with "C"s) or MAT 145	4 hours
MQM 100	Statistical Reasoning (MAT 120) or ECO/GEO/POS/PSY 138	3 hours
MQM 220	Bus Organization & Management (ECO 105 & 60 hrs)	3 hours
MQM 227	Production Management (MS Competency, ACC 132, ECO 105, MQM 100, MAT 120)	3 hours
MQM 385	Organizational Strategy (ACC 270, FIL 185, 240, MQM 220, 227, MKT 230, Senior Standing)	<u>3</u> hours
		44 hours

**** Proof of MS competency is required through completion of ACC 167 & ACC 168, ITK 150 or completion of proficiency exams.**

The Insurance Core: Required Courses

FIL 250	Introduction to Risk and Insurance (60 hrs)	3 hours
FIL 350	Property Insurance (FIL 250 with a C or better)	3 hours
FIL 352	Liability Insurance (FIL 250 with a C or better)	3 hours
FIL 354	Risk Management (FIL 350 and 352 with C or better)	3 hours
FIL 355	Insurance Company Operations (FIL 250)	<u>3</u> hours
		15 hours

Insurance Electives
(Choose Three)

FIL 242	Investments (FIL 240 with C or better)	3 hours
FIL 287	or FIL 299, Ins Independent Study (consent of faculty & chairperson)	3 hours
FIL 342	Estate Planning (FIL 220 or 242, FIL 250, ACC 233)	3 hours
FIL 345	Retirement Planning & Employee Benefits (FIL 242 & FIL 250)	3 hours
FIL 346	Fixed Income Analysis & Portfolio Mgmt (FIL 241, FIL 242)	3 hours
FIL 351	Life and Health Insurance (FIL 250 with a C or better)	3 hours
FIL 380.04	Ethics, Leadership and Corporate Responsibility (FIL 185)	3 hours
FIL 382	Seminar in Insurance (75 hrs)	3 hours
FIL 382.03	Seminar in Insurance Law (FIL 185 with a C or better, 60 hrs)	3 hours
FIL 398.10	Insurance Internship (FIL 250 with a C or better, 3.00 overall ISU gpa or higher)*****	<u>3</u> hours
		<u>9</u> hours
		68 hours

*****Required courses in the major with grades below C will not count toward graduation.**

*******Only 3 hours of internship credit may count toward the major.**