

Marketing Major Checklist for the Advanced Marketing Analytics Sequence

In order to graduate, you must complete the following requirements PLUS business requirements:

- Meet College of Business Minimum Standards for Progress
- Earn Cs in ALL your **required** business classes
- Complete General Education Requirements (General Education OR Associate's of Arts/Science OR I.A.I. – transfer general education)
- Earn at least 120 hours toward graduation
- Earn a minimum of 42 senior college hours (at the 200 level or above)
- Complete Global Studies Requirement

BUSINESS CORE REQUIREMENTS (44 hours)

✓	COURSE #	COURSE TITLE	CREDIT HOURS
	MS COMP	Microsoft Competency – Choose from IT 150 or ACC 167 & ACC 168	2-3
	ACC 131	Financial Accounting	3
	ACC 132	Managerial Accounting (ACC 131)	3
	ACC 270	Information Systems in Organizations (MS Comp, Stats, ACC 132)	3
	ECO 105	Principles of Economics	4
	MQM 100	Statistical Reasoning (MAT 120 or 121 or 144 or 145) (May also substitute ECO 138)	3
	BUS 100	Enterprise	3
	MAT 121	Applied Calculus (MAT 120) (May also substitute MAT 145)	4
	ENG 145.13	Language and Composition II: Writing for Business (ENG 101)	3
	FIL 185	Legal, Ethical, Social Environment of Business (45 hours, ECO 105)	3
	FIL 240	Business Finance (60 hours, ECO 105, ACC 132, Stats)	3
	MKT 230	Intro to Marketing Management (60 hours, ECO 105)	3
	MQM 220	Business Organization & Management (60 hours, ECO 105)	3
	MQM 227	Operations Management (60 hours, ECO 105, ACC 132, Stats)	3
	MQM 385	Organizational Strategy (90 hrs, ACC 270, FIL 185, FIL 240, MKT 230, MQM 220, MQM 227)	3

REQUIRED MAJOR COURSES – 3 COURSES/9 HOURS

	MKT 231	Buyer Behavior (C or better in MKT 230)	3
	MKT 232	Marketing Research (C or better in MKT 230, Stats)	3
	MKT 338	Strategic Marketing Management (C or better in MKT 231 & MKT 232)	3

REQUIRED SEQUENCE COURSES – 3 COURSES/9 HOURS

	ACC 271 OR IT 244	Introduction to Business Analytics (MS Competency) OR Introduction to Business Intelligence (IT 150 or equivalent, MQM 100)	3
	MKT 245	Introduction to Marketing Analytics (MKT 190 or 230; 232)	3
	MKT 345	Advanced Marketing Analytics (MKT 190 or 230; MKT 232, 245)	3

ANALYTICS ELECTIVES – CHOOSE 3 COURSES/9 HOURS

	ACC 263	Accounting Information Systems (MS Competency)	3
	ACC 366	Advanced Business Data Management(ACC 260 & ACC 261)	3
	GEO 303	Geographic Information Systems (GEO 204)	3
	IT 344	Applied Data Mining (IT 244)	3
	MKT 287/299★	Independent Study/Honors Independent Study	3
	MKT 311	Marketing and Sales Forecasting (MKT 230, 231, 232)	3
	MKT 339.13	Brand Management and Analytics (MKT 230, 232)	3
	MKT 398.05★	Professional Practice: Intern/Coop in Marketing Analytics (MKT 230, 231, 232, 245)	3

★ ONLY 3 hours of these non-traditional courses may count toward Marketing major