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Katie School Student Opportunity

Company Name	COUNTRY Financial
Contact Person	Beth Nolan
Title of Contact	Talent Acquisition Consultant
Email	beth.nolan@countryfinancial.com
Phone	(309) 821-5156
Address	808 IAA Dr. Bloomington, IL 61701
Company Website	www.countryfinancial.com/careers
Indicate what opportunity is available	Full-time
Title of Available Position	Internal Wholesaler - Financial Services, Life Insurance, Annuities
Opportunity Location	Bloomington, IL
Salary/Wage Range	57,000-64,000, depending on experience
Opportunity Start Date:	May 2022

Description of Opportunity

An Internal Wholesaler at COUNTRY Financial builds strong relationships with reps to drive sales of Life and Investment solutions for our Core Clients by providing product expertise on a variety of financial services, such as life insurance, investments and annuities.

You will work in a team environment to promote, educate and demonstrate the variety of products, solutions and concepts to our reps through product training sessions, answering product questions, preparing proposals for clients, and running various scenarios to meet client needs. Our team helps reps understand the complexities of financial services and how to find solutions for our clients.

You will partner with internal home office teams and with external teams in the field to coordinate activities through your working knowledge of your geographic market, products/services and how they compare to the industry, and marketing campaigns. May provide wholesalers/product specialists with telephone, administrative, and sales support.

This position offers a hybrid work schedule and is based out of our corporate offices in Bloomington, IL.

Preferred Skills

Ability to work in team environment and maintain a great experience for our reps.

Strong teamwork, communication and collaboration skills.

Knowledge of financial services, life insurance, investments, and/or financial planning.

FINRA Securities Industry Essentials (SIE), Series 6 and 63 and life/health licensed (or obtained within 6-9 months of hire).

Experience in the financial services or related industry.

Please Specify How You Would Like Students to Apply

Apply here:

<https://ccservices.taleo.net/careersection/countrycorporateexternal/jobdetail.ftl?job=220121&tz=GMT-05%3A00&tzname=America%2FChicago>

or send resume to beth.nolan@countryfinancial.com
