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Katie School Alumni Opportunity

Company Name	CRC Group
Contact Person	Bethany Greenberg
Title of Contact	Account Executive
Email	bgreenberg@crcgroup.com
Phone	(312) 267-8178
Address	1 N Franklin Suite 3500 Chicago, IL 60606
Company Website	https://www.crcgroup.com/
Indicate what opportunity is available	Full-time
Title of Available Position	Inside Broker
Opportunity Location	Chicago, IL

Description of Career Opportunity

Identifies, solicits, and arranges appropriate insurance coverage for clients by utilizing accessible markets. Serves as an intermediary between the Agent and the Insurance Company for business renewal and growth. Drives new and renewal business to ensure brokerage team is meeting or exceeding production goals.

Following is a summary of the essential functions for this job. Other duties may be performed, both major and minor, which are not mentioned below. Specific activities may change from time to time.

Develop, maintain and cultivate client and agent relationships.

Solicit, market, quote, bind, and confirm new and existing business.

Negotiate the best terms and coverages available with accessible markets.

Ensure submissions reflect accurate data such as risks and coverages.

Monitor accounts to ensure compliance with the firm's policies and procedures.

Assist broker to meet or exceed production goals as assigned by CRC.

Maintain current knowledge of the insurance industry and sales ideas through regular attendance at workshops, seminars, literature reviews and/or formal continuing education.

Maintain necessary licenses to produce business.

Preferred Skills

The requirements listed below are representative of the knowledge, skill and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Bachelor's degree or appropriate insurance designation

At least five (5) years of experience of insurance experience or its equivalent

Must be licensed in corresponding areas of insurance

Must be able to understand and analyze necessary components of insurance policies

Ability to understand the client's needs and have knowledge of the risk profiles associated

Ability to review information, make decisions and manage time effectively

Recognize new trends and developments in the insurance industry and be able to incorporate that into your strategy

Ability to develop, foster, and maintain an excellent working relationship with agencies

Leadership and team playing skills

Must possess and maintain current knowledge of the insurance industry

Excellent written and verbal skills

Ability to work extended hours when necessary

Maintain travel schedule depending on the needs of clients, Agents, and new business

Please Specify How You Would Like Alumni to Apply

Feel free to send me your resume to bgreenberg@crcgroup.com or give me a call at 312-267-8178
