

Form Name: Katie School Student Opportunity
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Katie School Student Opportunity

Company Name	Pekin Insurance
Contact Person	Anna R O'Connell
Title of Contact	Talent Acquisition Lead
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Phone	(309) 478-2201
Address	2505 Court Street Pekin, IL 61558
Company Website	https://www.pekininsurance.com/
Indicate what opportunity is available	Full-time
Title of Available Position	Sales Associate
Opportunity Location	Pekin, IL

Description of Opportunity

The Sales Associate II participates in a training program to learn the job responsibilities of a fully trained Territory Manager and the duties they need to perform before being placed in a territory within one of six Property & Casualty states of business.

What You'll Do

Travels with top performing Field Managers in order to job shadow and learn real life experiences for this role
Trains in the Commercial Lines Underwriting, Personal Lines Underwriting, Life Underwriting, P&C Claim, Marketing, Sales, and Employee Benefits departments, learning about their products and processes with our independent agency network
Attends quarterly field meetings at the Pekin Home Office, annual award banquets, and agents meetings
Assists in conducting periodic sales and educational meetings to the agency force
Performs other duties as assigned
Once the training period is completed successfully, the candidate will relocate to an open Territory.

What You'll Need

Bachelors degree in Business or related field
Typically requires 3+ years of insurance experience with an emphasis in Commercial Lines and/or Life Insurance
Certifications & Licenses

P&C Life & Health Insurance licenses preferred
Valid Driver's License required
Knowledge, Skills & Abilities

Basic skill in:

Listening and communicating with the ability to speak in public
Basic ability to:

Recognize, analyze, and solve a variety of problems
Analyze, organize, and prioritize work while meeting multiple deadlines
Basic knowledge of:

Microsoft Office software

Preferred Skills

P&C Life & Health Insurance licenses preferred
Valid Driver's License required

Please Specify How You Would Like Students to Apply

<https://www.pekininsurance.com/careers>

Email: Anna O'Connell
aroconnell@pekininsurance.com
