

Form Name: Katie School Alumni Opportunity  
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## Katie School Alumni Opportunity

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**Company Name** Philadelphia Insurance Companies

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**Contact Person** Eboni Walker

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**Email** Eboni.Walker@phly.com

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**Phone** (610) 668-7251

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**Address** 263 Shuman Blvd.  
Suite 200  
Naperville, IL 60563

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**Company Website** www.phly.com

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**Indicate what opportunity is available** Full-time

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**Title of Available Position** Marketing Representative - Wisconsin / Greater Chicagoland

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**Opportunity Location** Wisconsin / Greater Chicagoland

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## Description of Career Opportunity

### Marketing Statement

Philadelphia Insurance Companies, a member of the Tokio Marine Group, designs, markets and underwrites commercial property/casualty and professional liability insurance products for select industries. We have been in operation since 1962 and are nationally recognized as a member of Ward's Top 50 and rated A++ by A.M.Best.

### Duties

We are seeking a motivated, high achiever for a Marketing Representative opportunity. Come join our team in Wisconsin!

The Marketing Representative is responsible for building a book of business within an assigned territory. The focus is on qualifying leads & soliciting new business through agents and brokers.

You will utilize your entrepreneurial spirit and initiative to encourage our prospects to remember us. Being fearless of cold calling, conducting mail campaigns and networking will enable this go-getter to exceed quota.

A typical day includes the following:

- Develop new Preferred Agency and Select Agency relationships
- Explain features and merits of policies offered, recommending amount and type of coverage based on analysis of prospect's circumstances.
- Develop referrals from each qualified appointment
- Generate qualified submissions for processing to Underwriter
- Maintain communication with and visit each Preferred/Select Agent

### EEO Statement

Tokio Marine Group of Companies (including, but not limited to the Philadelphia Insurance Companies, Tokio Marine America, Inc., TMNA Services, LLC, TM Claims Service, Inc. and First Insurance Company of Hawaii, Ltd.) is an Equal Opportunity Employer. In order to remain competitive we must attract, develop, motivate, and retain the most qualified employees regardless of age, color, race, religion, gender, disability, national or ethnic origin, family circumstances, life experiences, marital status, military status, sexual orientation and/or any other status protected by law.

### Benefits

We offer a comprehensive benefit package, which includes tuition reimbursement and a generous 401K match. Our rich history of outstanding results and growth allow us to focus our business plan on continued growth, new products, people development and internal career opportunities. If you enjoy working in a fast paced work environment with

growth potential please apply online.

Additional information on Volunteer Benefits, Paid Vacation, Medical Benefits, Educational Incentives, Family Friendly Benefits and Investment Incentives can be found at <https://www.phly.com/Careers/default.aspx>

**Preferred Skills****Qualifications**

Successful candidates will have the following:

Bachelor's Degree

Current Property and Casualty license

A minimum of one year of previous experience in selling commercial insurance with a carrier or agency. 2-4 years of experience preferred.

Ability to work in a fast paced, changing, growing environment

\*Note, this role will be a remote position, however, the successful candidate will need to live in Wisconsin\*

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**Please Specify How You Would Like Alumni to Apply**

Please apply online at Phly.com. Use the link below for quick access to this specific job opportunity:

<https://phly-jobs.ttcportals.com/jobs/8321496-marketing-representative-wisconsin-or-greater-chicago>

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