

Form Name: Katie School Alumni Opportunity  
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## Katie School Alumni Opportunity

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**Company Name** SCOR Reinsurance

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**Contact Person** Darshan Patel

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**Email** dpatel@scor.com

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**Phone** (732) 874-4275

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**Address** One Chase Manhattan Plaza, 28 Liberty St 54th floor  
New York, NY 10005

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**Company Website** <https://scor.com/en>

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**Indicate what opportunity is available** Full-time

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**Title of Available Position** Vice President, Treaty Casualty Underwriter

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**Opportunity Location** New York, NY

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## Description of Career Opportunity

### Job Summary:

The position is responsible for developing, marketing and underwriting of General and Professional Liability Treaty accounts including Cyber Liability.

### Key duties and responsibilities:

#### Underwriting:

- Evaluate renewal and new General Liability and Professional Lines including Cyber Liability.
- Structure and negotiate appropriate terms and conditions
- Evaluate and negotiate contract wording
- Evaluate and negotiate pricing in conjunction with actuaries
- Actively engage in and perform underwriting audits as well as participate in meetings for both current and potential clients
- Discuss underwriting and management issues with executives at primary insurance client companies
- Actively monitor market trends and engage in strategic discussions with internal and external parties
- Mentor and train less experienced underwriting staff on various lines of business supported by SCOR
- Support and engage in internal projects

#### Marketing:

- Identify clients and new business that align with and support SCOR strategy and targets
- Identify brokers that handle accounts that fit the SCOR underwriting goals
- Perform marketing trips to broker offices and build market presence
- Attend industry conventions to promote SCOR and develop business relationships

#### Account Management:

- Work collaboratively with all internal parties to manage individual deals and overall client relationships diligently maintain all documentation for assigned accounts as per SCOR guidelines.
- Understand and follow all SCOR underwriting and pricing guidelines

### Required Experience and Education :

- Minimum of 7 years of prior reinsurance underwriting, primary underwriting or reinsurance broking experience required
- Strong knowledge regarding Liability reinsurance or insurance with an emphasis on cyber liability
- Excellent analytical skills
- Strong communication, interpersonal and negotiation skills
- College degree required
- Positive attitude and a wiliness to contribute and work collaboratively in a

fast paced environment

-Strong Microsoft office skills, particularly excel

-Willingness to learn and expand knowledge to support both GL and PL lines of business, including cyber.

**Preferred Skills****Required Experience and Education :**

- Minimum of 7 years of prior reinsurance underwriting, primary underwriting or reinsurance broking experience required
- Strong knowledge regarding Liability reinsurance or insurance with an emphasis on cyber liability
- Excellent analytical skills
- Strong communication, interpersonal and negotiation skills
- College degree required
- Positive attitude and a wiliness to contribute and work collaboratively in a fast paced environment
- Strong Microsoft office skills, particularly excel
- Willingness to learn and expand knowledge to support both GL and PL lines of business, including cyber.

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**Please Specify How You Would Like Alumni to Apply**

<https://careers.scor.com/job-invite/61362/>

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