

JACK D. BERK

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EDUCATION

Illinois State University, Normal, IL
B.S. Degree: **Risk Management and Insurance**
B.S. Degree: **Finance**

Expected Graduation: **May 2023**
GPA: **3.48/4.0**

PROFESSIONAL EXPERIENCE

Arthur J. Gallagher & Co. - Chicago, IL Jun. 2021 – Aug. 2021

Commercial Property & Casualty Brokerage Intern

- Achieved 1st place in a Regional Sales Competition, competing with 100+ interns
- Presented weekly mock sales challenges to better improve insurance and sales skills
- Amplified my knowledge and expanded network with industry figures through projects

Julia N. Visor Center - Normal, IL Aug. 2020 – Aug. 2021

Finance, Insurance & Law Tutor

- Conducted 7, hour-long tutoring sessions each week with 5+ students per session
- Advanced knowledge by attending training sessions each week to effectively tutor
- Assisted staff with tasks they needed help with to have a coordinated workspace

Duluth Trading Company - Hoffman Estates, IL Apr. 2018 – Jan. 2021

Retail Sales Associate

- Informed customers about our products by being approachable and prepared
- Interacted with corporate figures to improve store features and customer experience
- Guided customers in finding their preferred merchandise to increase daily sales

LEADERSHIP EXPERIENCE / EXTRACURRICULAR ACTIVITIES

Professional Business Fraternity, Delta Sigma Pi - Normal, IL Sep. 2019 – Present

Vice President of Pledge Education

- Mentor 10+ future professionals over the course of a 4 week leadership development program
- Devised a week by week program to enhance professional, interpersonal, and communication skills
- Enforce strict requirements to ensure the advancement of their skills maintained a high standard

Vice President of Fundraising

- Generate funds for the chapter through a widespread of fundraising events
- Develop strong relationships with community leaders to support future fundraising events
- Collaborate with other positions to create fun and profitable events for the chapter

Risk Management and Insurance Fraternity, Gamma Iota Sigma – Normal, IL Aug. 2021 – Present

Director of Professional Development

- Create professional events to enhance the skills required to be used in professional settings
- Coach workshops to all students about improving resumes, LinkedIn, and interviews
- Introduce top industry figures to speak about professionalism in the insurance industry

Business Week Mentor Program - Normal, IL Jan. 2021 – May 2021

Business Week Mentee

- Attended several events to professionally develop and network with professionals
- Received critiques from my mentor to better myself for future opportunities
- Obtained insiders' perspectives of the workforce to help prepare for life post-graduation