

Connor Richards

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EDUCATION

Illinois State University – Normal, IL

Bachelor of Science in Risk Management/Insurance and Finance

Expected Graduation: May 2022

GPA: 3.83/4.0

WORK EXPERIENCE

Worldwide Facilities/AmWINS – Los Angeles, CA

July 2021 – August 2021

Brokerage Intern

- Listened to and shadowed brokers during the negotiation process with retailers and carriers in the E&S market
- Learned and applied useful broker skills needed to successfully market accounts and create relationships
- Helped a property broker's team collect information and communicate with retailers to ensure the business can be placed in the marketplace

Nautilus Insurance Group – Scottsdale, AZ

June 2021 – July 2021

Underwriting Intern

- Developed and used underwriting skills essential to the underwriting process in the E&S market
- Shadowed underwriters to understand their role and learned how and why underwriting decisions are made
- Worked on underwriting and auditing projects with assistant underwriter trainees to gain a better understanding of acceptable risks

The Cincinnati Insurance Companies – Cincinnati, OH

June 2020 – July 2020

FIPI Intern

- Experienced business operations through one to one virtual shadowing, one to one travel and virtual meetings
- Discussed and reviewed basic underwriting coverage's and techniques that help mitigate risk for commercial and personal insurance exposures
- Identified underwriting tools and resources that assist in underwriting processes to accept, reduce or eliminate risk

State Farm Zach Betley Agency – Chicago, IL

May 2019 – August 2019

Prospector

- Made over 10,000 calls, including cold calls to search for new opportunities for the agency
- Assisted in the sale to numerous people that I'd switched over
- Grew communication and work skills to a professional level

Prestwick Country Club – Frankfort, IL

May 2015 – Present

Caddie

- Assisted the members of Prestwick in a professional manner with the game of golf
- Developed and created strong relationships with the members in a professional and courteous manner
- Analyzed and helped the members' golfing to help better their experience while playing

Which Wich Sandwich Shops – Mokena, IL

August 2017 – August 2019

Customer Service Representative

- Performed in a high paced environment with many challenges
- Interacted with customers to insure they are satisfied with our products and the services we provide as a business to them
- Directed and taught 5 new employees vital skills needed to perform every day tasks

ORGANIZATIONS AND ACTIVITIES

Gamma Iota Sigma Insurance Fraternity – Normal, IL

Spring 2019 – Present

Treasurer

- Oversaw the financial planning, procurement, and investment of funds for Gamma Iota Sigma
- Prepared an annual budget to expect what expenses will be compared to the funding
- Expanded communication and interpersonal skills through Gamma events and conferences

Illinois State University ACHA D1 Hockey – Normal, IL

August 2018 – Present

Hockey Player

- Competed in a rigorous setting against other competitors
- Improved work ethic through practicing and executing challenges
- Established traits of working as a team by communicating and creating chemistry between the teammates

Chicago Fury AAA Hockey – Orland Park, IL

August 2015 – March 2018

Captain / Hockey Player

- Led the team of 20 teammates to a winning record
- Researched every teams' strategies and reorganized our team to overcome those strategies to win games against those teams
- Accountable for the actions, work ethic, and attitude of the 19 other players to build teamwork with each other

COMMUNITY SERVICE

Home Sweet Home Ministries – Bloomington, IL

Spring 2019 – Present

Kitchen Volunteer

- Restored lives of the homeless and hungry and helped build the community together

Chicago Fury AAA Hockey – Orland Park, IL

Summer 2016 – Fall 2017

Coach / Mentor

- Trained 75 youth hockey players to guide them to becoming better players and people on and off the ice
- Controlled and organized equipment and apparel distributions for the organization
- Coached practices of 2 teams to help them work together effectively

ACADEMIC HONORS AND AWARDS

- Security Traders Association of Chicago, Guzy Scholarship
- Redbird Scholar
- Illinois State University Dean's List
- Illinois State Honors Program

Summer 2020

Fall 2018 – Spring 2022

Summer 2019 – Present

COMPUTER SKILLS

- Proficient in Microsoft Excel, Power Point, and Word